

Information Document

What we do, formats, plans, timelines and guarantees for machinery manufacturers

1. Purpose of this document

This document summarizes ElèveVisión VITA's offering for industrial machinery manufacturers: what we deliver exactly, in which formats, with which plans, timelines and guarantees.

2. What we do, exactly

ElèveVisión VITA is an integrated platform that brings together three capabilities on your machine:

- **Interactive replica:** your machine in 3D, operable with a fingertip (open covers, launch cycles, operate the HMI, move and inspect each component). The foundation everything else rests on.
- **Simulation:** the real behavior of the machine in motion (format changeovers, the customer's product traveling down the line, cycles in slow motion). What a static render or a video cannot show.
- **Assisted maintenance:** manuals and tutorials linked to each part, a maintenance schedule and classified, downloadable, offline documentation. The layer that accompanies the machine throughout its service life.

We start from your CAD (STEP / IGES / SolidWorks / Inventor, or reconstruction from old 2D and plant photos) and sign an NDA before receiving anything. We deploy on web and tablet: same asset, two formats. WebApp on your website for leads and a native App for sales reps and agents, which works offline.

The technical key that justifies the price: an industrial CAD is only the starting point. The bulk of the project — the part that delivers the value — is the intelligence that integrates the three pillars: programming each interaction, simulating real behavior, linking the documentation to each part and deploying it on web and a native offline App.

3. Eight formats, one asset

- **WebApp on your home page:** the lead explores the machine without booking a meeting; whoever uses it for 5 minutes is a hot lead who arrives at the first meeting with half the work done.
- **Trade-show ShowPad:** five or six machines operable on a tablet or touch screen; the whole catalog in one square meter of booth.
- **Modular interactive catalog:** your full range, navigable and comparable, with a visual configurator of your equipment's real modularity.
- **WorkArea with the customer's product:** the customer sees their specific product processed by your machine before manufacturing; a deal closed without debate and a FAT with no surprises.
- **Interactive operator manual:** step by step on a tablet that replaces the 200-page PDF, with each step touch-linked to the corresponding 3D part; the learning curve drops from weeks to days.
- **Animated documentation:** captures and short clips for LinkedIn, animated datasheets and banners; a single asset feeds all your communication for years.
- **Document repository + 2027 compliance:** documentation classified by type, downloadable and printable, accessible via QR on the machine and available offline. It is the foundation that Regulation 2023/1230 requires you to have ready by January 2027.
- **Maintenance schedule:** scheduled inspections and maintenance actions on a calendar; the machine itself flags each intervention, reducing breakdowns and keeping the after-sales contact alive.

4. Plans and pricing

- **Demo · Sketch (reduced fee):** a sketch of the interface, actions and functions with 1 interaction case of your machine, operable in a browser. Delivery in 10-15 business days and two review rounds included. Recommended entry point.
- **Starter Plan (from €7,999*):** a complete interactive 3D replica of your flagship machine, WebApp + native tablet App, real interactivity (HMI, covers, cycles), delivery in 6-8 weeks, sales-team training included and deployment on your corporate website.
- **Custom Project (€15,000 - €30,000):** a complete platform with several machines and configurations, trade-show ShowPad + interactive catalog, WorkArea, interactive manuals and a document repository for Regulation 2027, multilingual from the start, LinkedIn content generation and an optional annual maintenance contract.

** Indicative figures depending on scope and complexity. Each proposal is tailored after understanding your specific case, with no cold quotes. Payment distributed across project milestones, with no large upfront payment.*

5. The project, month by month

- **Days 1-15 · Kick-off:** NDA signed, CAD received, technical kickoff meeting and closed scope document.
- **Days 15-45 · Modeling:** building the optimized 3D model and the interactivity, with weekly previews and validation of each milestone.
- **Days 45-75 · Integration:** testing, loading onto web and tablets, sales-team training (1-2 sessions of 90 min) and derived content for LinkedIn.
- **Days 75-90 · Launch:** real use in visits or at a trade show, collection of the agreed metrics and a usage report at 30 days.

6. How success is measured

At the start we agree a three-level metrics framework and audit it at 6 months. If the numbers don't add up, we rethink it.

- **Level 1 · Activity (4-6 weeks):** visits and average time on the demo page, App sessions per agent, shared URL, documentation downloads.
- **Level 2 · Conversion (3-6 months):** qualified leads, lead-to-proposal ratio, time to proposal, full sales cycle, trade-show NPS.
- **Level 3 · Impact (6-12 months):** attributable orders, margin defended, trips avoided, support hours saved, physical booth reduced.

7. Ready for Regulation 2023/1230

Machinery Regulation 2023/1230 takes effect on 20 January 2027 and, for the first time, allows instructions to be provided in purely electronic form. What the same asset covers: a classified, downloadable and printable document repository; QR access on the machine; a native App that works offline (the fail-safe requirement, natively); living documentation that is updated once and propagates. What remains yours: the content of the formal manual and its drafting, and the CE declaration of conformity. We provide the access and value platform, not the legal authorship.

8. Guarantees

- NDA before any file, with adaptable terms.
- European hosting · GDPR, encrypted transfer and secure data deletion at the end.
- Code and assets 100% yours from day one, with no restrictions.

- Open-source technology (Google's Flutter): any studio can continue the project.
- Optional source-code escrow with an independent third party.
- Fixed-fee maintenance, annual and optional; if you don't want it, you're not tied in.

9. Contact

A 30-minute demo, no commitment: we show you the interactive replica, the simulation and the assisted maintenance live on your machine. You leave the call knowing what we could do with your flagship machine and how the same asset stands up to both the commercial budget and the quality budget, with a clear anchor: January 2027. Reply within 24 business hours.

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